

PRESS RELEASE

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Cologne, 20 October 2016

Strategic alliance planned between DEUTZ and Liebherr

- Key aspects of a strategic alliance between DEUTZ and Liebherr agreed
- Engine supply arrangement between DEUTZ and Liebherr
- DEUTZ expands product portfolio from 200 to 700 kW

DEUTZ AG and Liebherr Machines Bulle S.A. have agreed on the key aspects of a strategic alliance between the two companies. Under this arrangement, Liebherr intends to grant DEUTZ worldwide sales and service rights for 200 to 700kW diesel engines for a variety of applications. These engines are being developed for the EU Stage V, US Tier 4, China IV and EU Stage IIIA emissions standards and thus meet the future statutory requirements regarding exhaust emissions. The engines manufactured by Liebherr will be available to DEUTZ for series delivery from 2019.

These engines are an ideal fit with DEUTZ's product portfolio. DEUTZ plans to sell them under its own brand to its customers, including via its network of dealers. It is also planned for DEUTZ to receive exclusive rights for the production of a Liebherr 9 litre engine in China. Furthermore, an expansion in the use of DEUTZ engines in Liebherr's machines up to 150kW is planned.

The agreement between DEUTZ and Liebherr on the key points of their strategic alliance strengthens their long-standing and successful partnership. The two companies intend to draw up and sign contracts setting out the details of this strategic alliance soon.

The engine company.



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